

## EVALUATOR™'S \$31 MILLION CASH IMPACT VALIDATED VIA 835 REMITTANCE ANALYSIS



Streamline Health eValuator™

After implementing eValuator™, the client aimed to confirm its financial impact by analyzing 835 remittance data for inpatient claims in the calendar year 2023. A post-payment analysis comparing actual reimbursements with pre-billing predictions validated eValuator™'s impact, demonstrating that correcting approximately 2,300 under-coded encounters increased cash for inpatient services by over \$31 million.

### CLIENT PROFILE



**EPIC EMR SYSTEM**



**4,800 BEDS  
52 FACILITIES**



**224K INPATIENT DISCHARGES**



**\$9.7B NET PATIENT REVENUE**

#### PAYOR MIX

**73% COMMERCIAL  
22% MEDICARE  
7% MEDICAID**

### CHALLENGES

#### Validate Pre-Bill Financial Projections

Pre-bill projected reimbursements provided estimates of financial impact but not actual reimbursements across payors.

#### Quantify Bottom Line Impact

Without actual reimbursement data, it was challenging to validate eValuator™'s true bottom-line impact to the executive team.

#### Validate Coding Accuracy Improvements

Actual reimbursement data from eValuator™'s pre-billing coding changes was needed to verify coding accuracy improvements.

**835 VALIDATED CASE**



**INITIAL DRG**

**803**

**NEW DRG**

**802**

Acute Kidney Failure, unspecified revised to Acute Kidney Failure with Tubular Necrosis. Adding an MCC.

**\$18,156**

**\$57,231**

**CASH IMPACT**

## GOALS

### Leverage 835 Remittance Data to Validate Pre-Bill Projections

Validate the accuracy of projections by comparing actual reimbursement information from 835 remittance data, which includes post-bill payments, with the pre-billing impact projections from eValuator™.

### Aggregate Actuals by Payor to Quantify Bottom Line Impact

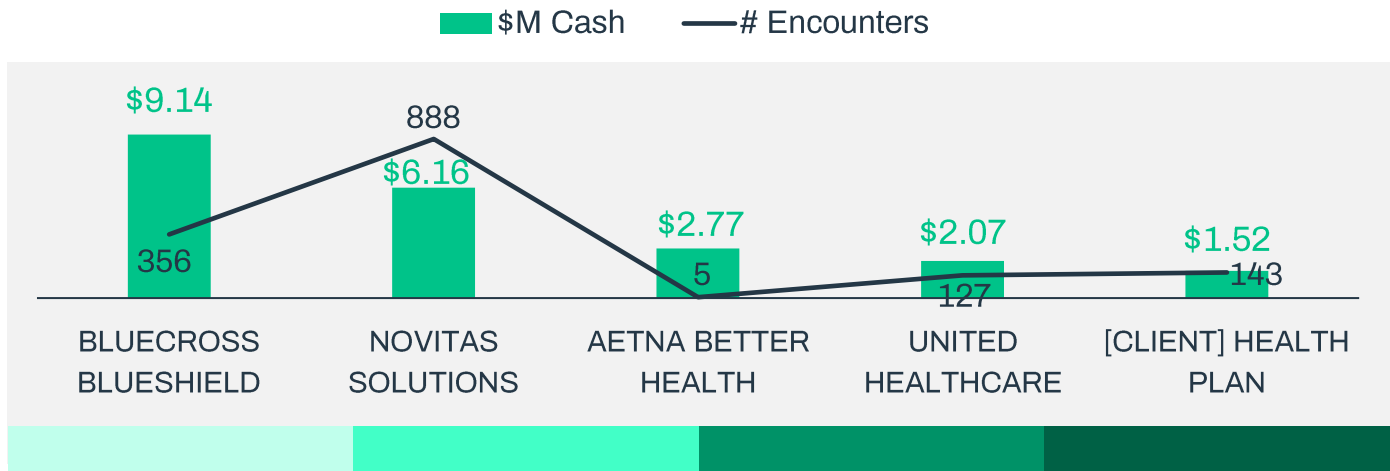
Quantify eValuator™'s true impact on the organization's financial performance and prove the return on investment to the executive team.

### Validate Coding Accuracy for Potential Auditing Expansion

Confirm coding accuracy improvement to make a case for potentially expanding the audit staff to further optimize cash capture.

## OUTCOMES

### INCREMENTAL CASH CAPTURED FROM TOP 5 PAYORS



### Confirmed \$31M Total Cash Impact

Analysis shows eValuator™ optimized around 2,300 under-coded encounters, capturing \$31 million in cash and averaging \$14K per correction.

### Actuals Exceeded Pre-Bill Projections

The executive team concluded that actual financial impact exceeded eValuator™'s pre-bill projections.

### Cost Avoidance & Savings

By identifying issues pre-bill, client avoided potential rebilling costs & contingency fees of 20–40%, saving **\$6–12 million** from the \$31 million.



My goal is and has always been about correct coding. I still wish we could push up our review numbers. Maybe this ROI will provide some leverage for additional staffing.



– Corporate HIM System Director

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